



Consumer Services

Career Goal (O*NET Code): Personal Financial Advisor (13-2052), Financial Manager (11-3031), Loan Counselor (13-2071), Sales Agent, Security & Commodity (41-3031), Compensation, Benefits, & Job Analysis Specialist (13-10720), Customer Service Representative (43-4051).

Cluster Overview: Preparing individuals for employment in career pathways that relate to families and human needs.

SUGGESTED COURSEWORK

EXTENDED LEARNING EXPERIENCES

High School	9th	Core Courses:	English I Algebra I Biology	World Geography Languages other than English I Health/PE or Equivalent	Curricular Experiences: Business Professionals of America DECA Family, Career and Community Leaders of America Future Business Leaders of America Career Learning Experiences: Career Preparation (Paid/Unpaid) Internship Job Shadowing	Extracurricular Experiences: Language Immersion Programs School Organization Officer Speech & Debate Team Student Government Summer-Camp Counselor UIL Academic Competition Yearbook Service Learning Experiences: Campus Service Organizations Community Service Volunteer Dynamic Leadership Financial Fitness Peer Mentoring/Peer Tutoring
		Career-Related Electives:	Personal and Family Development or Introduction to Business			
	10th	Core Courses:	English II Geometry Chemistry	World History Languages other than English II Technology Applications		
		Career-Related Electives:	Individual and Family Life or Preparation for Parenting or Business Management			
	11th	Core Courses:	English III Algebra II Physics	United States History Communication Applications PE or Equivalent		
Career-Related Electives:		Consumer and Family Economics or Management or Accounting I or Languages other than English III				
12th	Core Courses:	English IV AP Statistics AP Environmental Science	Government/Economics Fine Arts			
	Career-Related Electives:	Banking and Financial Systems or Family and Career Management or Independent Study or Languages other than English IV				
Postsecondary	On-the-Job Training	Account Collector Bank Teller	Billing & Posting Clerk Data Entry Clerk	Payroll & Timekeeping Clerk Sales Consultant	Professional Associations: American Institute of Certified Public Accountants Business Professionals of America Financial Planning Association Future Business Leaders of America Institute of Business & Finance National Association of Personal Financial Advisors	
	Certificates	OSHA CareerSafe NOTE: Students may earn all or part of these certificates as part of the high school experience.				
	Associate's Degrees	15 hours Core Curriculum including Math for Business and Social Science (MATH 1X24) AND Business and Professional Communication (SPCH 1X21) OR Introduction to Speech Communication (SPCH 1X11) OR Public Speaking (SPCH 1X15) AND Macroeconomics (ECON 2X01) AND Microeconomics (ECON 2X02) OR Business Law (BUSI 2X01) OR Business Law/Commercial (BUSG 2X17) OR Legal and Social Environment (BUSG 2X07) OR Business Law/Contracts (BUSG 2X05) OR Business Computer Applications (BCIS 1X05) OR Microcomputer Applications (COSG 1X01) OR Computer Applications I (POFI 1X01) OR Integrated Software Applications I (ITSC 1X09) OR Business Correspondence and Communication (POFT 2X12) OR Technical and Business Writing (ENGL 2X11) OR Principles of Accounting I- Financial (ACCT 2X01) OR Introduction to Accounting I (ACNT 1X03) AND Introduction to Accounting II (ACNT 1X04) OR Principles of Accounting II- Managerial (ACCT 2X02) OR Legal Environment of Business (BUSI 2X02) OR Introduction to Financial Advising (BUSG 1X04) OR Customer Relations (MRKG 1X01) OR Principles of Management (BMGT 1X03) OR Benefits and Compensation (HRPO 2X06)				Career Options: Accounting Clerk Accounting Office Manager Bookkeeper Procurement Clerk Sales Manager
		Licenses, Certifications & Credentials Industry specific				
Bachelor's Degrees	Accounting Banking Finance Business Administration	Family & Consumer Sciences Financial Management Financial Services	Human Services & Consumer Sciences Management Personal Financial Planning	Career Options: Accountant Financial Consultant Loan Counselor Personal Financial Advisor Securities/Investment Broker Security Analyst		
Graduate Degrees	Accounting Accounting-Audit & Financial Accounting	Accounting-Government & NFP Business Administration Finance	Financial Management Human Services & Consumer Sciences Personal Financial Planning	Career Options: Chief Financial Officer Financial Analyst Financial/Estate Planner Financial Manager Personal Financial Manager Portfolio Manager		

* May substitute for the required credit for Physical Education
 ** Satisfies the required credit for Technology Applications
 *** May substitute for the required credit for Health Education

Students should take Advanced Placement (AP), International Baccalaureate (IB), dual credit, Advanced Technical Credit (ATC), or locally articulated courses, if possible.

This plan of study serves as a guide, along with other career planning materials, for pursuing a career path and is based on the most recent information as of 2007. All plans should meet High School graduation requirements as well as college entrance requirements. Students may select other elective courses for personal enrichment purposes.